

THE BULL PIT



Introducing **Bullpit**

It's the **quick-fire negotiation and strategy** experience putting your team in the heart of the action.

THE BULL PIT

Wall Street meets the UN

A battle of countries to thrive



Bullpit is a quick moving game where the intensity of adapting and negotiating for resources will bring out the skills, talents and team work of your colleagues.

Overview:

Simulating the ever changing and notorious 'bull pits' common in Wall Street, each team will be charged with securing the resources their country needs in an ever changing market.

Each team starts with a pack of resources they need to use to produce items they will sell to the market at fluctuating prices. It's up to them how they achieve their goal and how they negotiate with other teams.

Curve balls are constantly thrown into the mix with changing market trends, forcing the teams into creative problem solving, adapting strategy and navigating challenges that are experienced in our daily changing world.

Skills to take back to the workplace:

- Uncover hidden strengths
- Practice adapting strategy and responding to change
- Learn through fun

Highlights:

- **Simple & Effective:** An easy to understand experience.
- **Real time insights:** Draw on happenings from the experience to debrief learnings, base line behaviours and group dynamics.
- **Personal Learnings:** The perfect experience to add personality profiling to, bringing tangible personal learnings.

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How it works

- We arrive, set up the experience and collateral on team tables
- Introduction, experience (45mins), debrief and links back to learning outcomes

Perfect for

- Team building, small or large groups, competitive teams, fun and different experience to add to a strategy day or stand alone

Practicals

Capacity: 12+

Team Size: 3-4 pax

Duration: 1 hour

Location: We come to you

Space: Open room with enough space for team tables

Furniture: Table per team and chairs for each guest

AV: Projector/TV and sound

Add Personality Profiling or an in-depth debrief to extend your team's learnings.

Why it works so well

- Clear individual and team learnings to take back to the workplace
- Senior facilitator to direct learnings
- Dynamic experience that changes and challenges teams to adapt
- Integrated technology for each team
- Characterised hosts with acting experience to draw the team in
- Accompanying themed sound track
- Just the right amount of challenge to kickstart momentum without being frustrating

“The event was organised and conducted professionally. It was not only fun, but a great way to get to know team members better, as well as learn how to work with different personality types. Overall a fantastic team building experience.”

Belinda Bywater / CUA

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Add-on: Extended Debrief

Our experienced facilitators can guide your team through a deep dive into a topic of your choice. This is a great opportunity to use the learnings and direct experiences of your team off the back of our team building experiences to really harness the power of interactive learning. Debriefs are an additional 30 minutes to the experience.

Select from:

- Collaboration & healthy competition
- Responses to stress & how to overcome them
- Problem solving under time constraints
- *Other specific topics – get in touch*



Add-on: Personality Profiling

Your team will gain deeper insights as to how they work as an individual and within a team. Paired with a simulation, this is an excellent way to create rich added learning stimulus in a safe environment.

A facilitated discovery session will go into detail about personality types, how these played out in the simulation, lessons that can be drawn and how an awareness of personality types can aid in day-to-day team dynamics. Personality Profiling is an additional 45 minutes to the experience.

Select from Rainbow Diagnostic or Distinctive Drivers Profile

DISTINCTIVE DRIVERS		DISTINCTIVE DRIVERS	
1	Conventional, even tempered, formal	11	Sensitive, visual-minded, reserved, imaginative, idealistic
2	Commercial, realistic, financially astute, hard-headed	12	Conventional, even tempered, formal
3	Active, social, outgoing, alert	13	Sensitive, visual-minded, reserved, imaginative, idealistic
4	Constitutively critical, cerebral, steady, logical, security oriented	14	Active, social, outgoing, alert
5	Sensitive, visual-minded, reserved, imaginative, idealistic	15	Direct, competitive, openly determined, verbally fluent
6	Direct, competitive, openly determined, verbally fluent	16	Conventional, even tempered, formal
7	Conventional, even tempered, formal	17	Commercial, realistic, financially astute, hard-headed
8	Commercial, realistic, financially astute, hard-headed	18	Active, social, outgoing, alert
9	Active, social, outgoing, alert	19	Constitutively critical, cerebral, steady, logical, security oriented
10	Constitutively critical, cerebral, steady, logical, security oriented	20	Sensitive, visual-minded, reserved, imaginative, idealistic
		21	Direct, competitive, openly determined, verbally fluent

